

Key Features

Coast to Capital Funding Escalator

Expansion Loans

Loan amount: £50,000 - £500,000

Loan term: up to 5 years with a capital repayment holiday of up to 6 months

Security: debenture; limited unsupported personal guarantees may be required depending on risk assessment; legal assignment of Keyman insurance policy may be taken

Interest charges and fees: variable, reflective of risk

Eligibility: to apply, the business must:

- have a proven business concept with some commercial traction (i.e. existing sales and customers); minimum trading for 12 months and generated £100,000 sales per annum
- have compelling commercial potential
- require finance to invest in scaling up activities to deliver substantial growth impact such as:
 - ✓ sales & marketing
 - ✓ hiring new staff
 - ✓ new product development
 - ✓ entering new markets
 - ✓ exporting abroad
 - ✓ purchasing new equipment

Equity Growth Fund

Loan amount: £50,000 - £500,000 (excluding matched private investment)

Structure: typically Ordinary Shares, but possibly Convertible Loan Notes or Preferred Ordinary Shares; arrangement fees, monitoring fees & legal costs apply.

Eligibility: to apply, the business must:

- ✓ have some existing sales and customers or credible near-term prospects for making such sales
- ✓ not be a turnaround
- ✓ have a credible business strategy to deliver significant growth
- ✓ have a viable product/service with clear market potential
- ✓ have a sustainable competitive advantage with supporting intellectual property rights as necessary
- ✓ have a committed management team with relevant background and experience
- ✓ have financial projections showing use of funds
- ✓ have a realistic exit strategy with potential to be achieved within 5 years

All applicant businesses must be a small to medium sized enterprise (SME) established as a limited company with a material part of operations in the Coast to Capital LEP area

Exclusions: the Fund will only invest in companies which meet the EU definition of an SME. Expansion loans are available for investment purposes and not for refinancing of existing loans or creditors; working capital or turnaround situations. The following sectors are excluded, which include those covered by EU rules and regulations: land and property development, dealing and investment, financial services, accountancy and legal services, hotels, nursing and residential care homes, international motor transport, agriculture, forestry and timber production, horticulture.